



**Bond
Venture
Partners**





Bond Venture Partners is a premier investment capital firm that is focused in empowering the next generation of entrepreneurs in the Asia Pacific region to grow their business to new heights.

We have some of the best leaders that have worked with some of the best companies globally that can help with the development of best practice business operating system, founder coaching and strategy.

We invest, nourish and care for our partners.



Criteria

We look for three key characteristics



Committed founders with high integrity and grit

We look for passionate founders and their perseverance for long-term and meaningful goals



Scalable business

We look for businesses that have the potential to multiply revenue with minimal incremental cost



Social impact or a high positive impact to the community

We look for businesses that make an impact and difference to the people and communities that they serve



Monetary

We want to provide financial support for our founders to build a runway to grow their business

Investment

Bond Venture Partners will provide



**Monetary
Investment
AUD \$10K - \$100K**

- For 20% - 30% equity of the business
- Allocation of funding based on company stage, founding team, existing financial performance and impact
- We only partner with early stage startups (seed, pre-series A)

Operating System

We want to work with our Founders to build a great Operating System based on the best companies in the world to build the foundation for growth, speed and scale for their business



Investment

Bond Venture Partners will provide



Best Practice Business Operating System Development

- We are able to help in building an Operating System that will help enable a high performance culture and enable the business to scale
- World class expertise and experience based on how some of the best global teams and businesses operate



A woman in a yellow dress stands on a cliff overlooking a bay with a large mountain in the background. The scene is captured during the golden hour, with warm light illuminating the landscape. The woman is positioned in the lower center of the frame, looking out over the water and the mountain. The mountain is a prominent feature, with a jagged peak and steep, rocky slopes. The bay is calm, with a white sandy beach visible in the distance. The overall mood is serene and contemplative.

Founder Coaching

We want to work with our founders to help them become great leaders

Investment

Bond Venture Partners will provide



Founder Coaching

- Regular monthly or bi-monthly coaching on leadership, management, and personal development
- We coach founders empathetically, with loving care and the goal of growing them to be great future leaders
- Access to experts and advisors who can mentor and advise founders on a specialised area

Strategy

We help navigate, guide and advise on the business strategy to help founders make the best decisions

We act as your trusted advisors



Investment

Bond Venture Partners will provide



Strategy

- Participation as a Board of Advisor at a monthly cadence to advise founding team on strategic directions
- Value add from years of experience in Top Tier 1 companies on strategy development

An aerial photograph of a beach. The top half of the image shows turquoise waves with white foam crashing onto the shore. The bottom half shows the golden sand of the beach. In the center of the image, there is white text. Two faint silhouettes of people are visible on the sand, one slightly to the left and one slightly to the right of the text.

Deal Flow

Here's what you can expect out of our engagement process

Deal Flow

Week 1
Submission of
letter of intent

Week 2
Meeting with
founders

Week 3 - 5
Presentation
and submission
of financials &
business plan &
due diligence
docs e.g. board
meeting notes

Week 6
Review of legal
terms & final
alignment
meeting

Beliefs

We have a high bar for excellence and integrity, we expect our founders to also display that same high bar



Beliefs

Founders and the business must adhere to the below high expectations

Missional

Founders are missional. Driven in wanting to solve the problems that they are tackling and are wanting to serve the community.

Integrity

We champion integrity and are examples of high ethical standards. We don't compromise our commitments and values for short wins. We work with each other with a sense of humility and mutual respect.

Bold & Compassionate

We aren't afraid of smart risks (i.e. where level of risk assumed is appropriately commensurate with the benefits derived), and placing stakes in the ground to drive decision making forward instead of sitting on the fence. We approach issues with empathy and assume best intent in everyone.

Growth Mindset

We constantly challenge ourselves to get better every day. We are receptive to (and even demand) feedback, and we commit to action on the feedback. We improve progressively, constantly challenging ourselves and are never complacent.

Entrepreneurial & Creative

We don't just flag problems, we create solutions. We look at create workarounds to issues that we have identified as blockers and look to optimise process and workflows where possible to create positive business or organisational impact.

A photograph of two oranges on a solid blue background. One orange is whole and positioned on the left, while the other is sliced in half, showing its internal segments, and is positioned on the right. The text 'FAQ' is written in white, bold, sans-serif font, centered over the whole orange.

FAQ

FAQ

Do you get involved on day to day operations?

No, we do not get involved on day to day operations. As stated above we add value through capital injection, development of best practice business operating system, founder mentoring and strategy.

Can we have other investors/partners participate on the round?

Open to discussion. However for this stage of the business, we believe that our expertise and experience would be more than sufficient to help you grow your business to the next level.

Do you have an industry focus?

No, we have expertise that can advise on any industry. We aim to implement advice and guidance that have been derived from expertise and experience in top tier 1 companies. We are also highly experience in building companies from scratch and helping them grow.

Will you take control of my company?

No, our goal is to empower the founding team to become great leaders. We provide advice and guidance, however we do not provide directives.

I am based or have a focus on other country, are you open to a discussion?

Yes! Always more than happy to have a chat.



Contact Us

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